

### **EXECUTIVE CREATIVE DIRECTOR**

### TO LEARN MORE

CONTACT email ksoranno@me.com **phone** 612.986.7303

PORTFOLIO personal kathysoranno.com business couragetheagency.com

SOCIAL obeautiful\_outcomes kathy-soranno-ecd/



EXECUTIVE CREATIVE DIRECTOR

I AM AN ACCOMPLISHED NEW YORK EXECUTIVE CREATIVE DIRECTOR AND ENTREPRENEUR WITH A DIVERSE PROVEN TRACK RECORD IN FOUNDING AND LEADING HIGH-PROFILE DESIGN AND BRANDING AGENCIES.



#### **PROFILE**

As a leader, I excel in fostering collaboration and forging strong partnerships. With unwavering dedication, I relentlessly pursue beautiful outcomes through my work. Central to this pursuit is the mastery of exquisite design, serving as a fundamental pathway to driving exceptional business results.

I am eager to leverage my experience and innovative work style into new ventures, ready to positively influence the world around us.

#### **CREATIVE MANTRA**

- ! Explore Daringly
- + Innovate Smartly
- > Achieve Beautifully

#### PROFESSIONAL SUMMARY

Transformative growth: Led high-impact initiatives across notable branding and design agencies, significantly advancing business outcomes

- Spearheaded the launch of Hornall Anderson's New York office as Executive Creative Director and Managing Director, achieving 23% profitability in its first year
- Directed the global creative rebrand of P&G's \$4-billion Olay brand, increasing LPK's billings by over 20% and fostering synergies across agency global offices
- Orchestrated the 2021 rebranding of Cynosure with my agency, positioning it as a leader in medical aesthetics to consumers, catalyzing a pivotal 2024 global merger
- Enhanced Wallace Church's positioning in New York, broadening service offerings, elevating creative standards, and boosting national reputation

Innovative excellence: Over 15 years of creative leadership, consistently championed innovative, award-winning work to achieve outstanding outcomes, securing more than 50 prestigious awards

- Elevating design for major brands such as PepsiCo, Olay, Target, Nike, and Revlon, demonstrating strong persuasive skills and the ability to align client and stakeholder interests with strategic creative visions
- Implemented new methodologies to improve multidisciplinary team collaboration and promote an environment of daring exploration
- Created an unmatched portfolio over 25 plus years, merging strategic thinking and creative excellence with the ability to deliver on overarching business objectives
- Pioneered the use of Al, Figma, and new technology to push creative boundaries and optimize project workflow
- Offered comprehensive 360-degree brand strategies across physical, experiential, and digital platforms that unlocked new opportunities built substantial brand equity, and supported sustainable growth

Entrepreneurial Leadership: Founded two boutique agencies in prominent markets in New York and Minneapolis, blending innovative creativity with solid business acumen

- Cultivated enduring partnerships with leading brands such as Coke, General Mills, Target, Best Buy, and 3M, demonstrating sustained creative and strategic excellence
- Recognized by Graphic Design America as one of the Best and Brightest Design Firms, reflecting inspiring leadership and collaborative team success
- Led dynamic, cross-functional teams, creating a synergistic work environment that significantly boosted productivity, enhanced project outcomes, and maximized client satisfaction

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#### LEADERSHIP SKILLS

Agency Management

Creative Brand Leadership

Financial Management and Budgeting

#### Client Relationship Management

Strategic Planning and Business Development

Strategic Branding, Design and Creative Expertise

#### ADVANCED EDUCATION

#### Omnicom University (Harvard Business School)

Graduate, Advanced Leadership 2015-2016

#### **EDUCATION**

#### **Art Center College Of Design**

Bachelor of Fine Arts, Graphic Design and Packaging 1990-1992

#### **University Of Michigan**

Undergraduate Studies 1987–1989

#### SOFTWARE

Adobe Illustrator Adobe Photoshop Adobe After Effects Adobe InDesign Adobe XD Figma Keynote Microsoft Office

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#### **EXPERIENCE**

#### Courage The Agency, New York, NY

Partner, Executive Creative Director | April 2020-Current

Established Courage The Agency, alongside Ron Burrage, as a Brand Design Agency & Consultancy, catering to forward-thinking C-suite leaders ready to embark on courageous endeavors, aiming for substantial rewards

**Business & Brand Transformations:** Directed strategic repositioning for top-tier clients Cynosure and Ozium, orchestrating a design and creative overhaul, transforming brand engagement. Pivotal leadership helping Cynosure towards a high-profile merger, also catapulting Ozium into extensive retail market expansions, securing prominent shelf space in Walmart

**Brand Visionary:** Spearheaded a multi-disciplinary team in the launch of Reforme, a pioneering high-tech wellness spa in New York. Successfully positioned the unconventional startup as integrating cutting-edge technology with holistic wellness, captivating a discerning clientele

**Strategic and Creative Mastery:** Commanding a broad spectrum of disciplines, passionately designs spanning graphic, packaging, motion, and web domains while also contributing to copywriting efforts and spearheading strategic executions for client projects

**Business Consulting:** Partnering with Sanofi Global Healthcare and Pharmaceuticals led Integrated Marketing Center of Creative Excellence's Design Center to plan for the future role of the department driving creative excellence, culture, and work processes

#### Run Brand Run, New York, NY

Founder, Executive Creative Director | June 2017-April 2020

Launched Run Brand Run with a mission to explore innovative brand practices, inspire creativity, and push the boundaries of beautiful outcomes

**Design & Brand Leadership:** With a multi-disciplinary team successfully launched Miha Artisanal Foods and Seedly Snacks, orchestrated the repositioning of Starion Energy and led innovative projects envisioning the expansion of Pepsi's LifeWtr brand and SodaStream into pioneering digital platforms

**Proprietary Practices:** Pioneered vital brand and creative processes that are the cornerstone of my philosophy across brand strategy, communication strategy, and visual identity. A diverse range of expertise spanning verbal identity, visual identity, packaging, brand campaigns, naming, activation, digital experiences, innovation workshops, and brand guidelines

#### Hornall Anderson (Omnicom Holding Company), New York, NY

Executive Creative Director, Managing Director | Aug 2014-Feb 2017

Spearheaded the launch of Hornall Anderson's New York office, establishing its strategic vision and fostering an entrepreneurial culture

**Strategic Planning:** Developed strategic initiatives instrumental in driving revenue growth and achieving over 20-plus% profitability in year one, underscoring business acumen and drive

**Client Building:** Fostered strong partnerships with leading global brands, including PepsiCo, General Mills, and Nike, together delivering innovative brand experiences aligned with client objectives, but also added significant value to their brands

**Talent Development:** Recruited, mentored, and managed top-tier New York creative and strategic talent, cultivating a dynamic, high-performing team environment resulting in increased collaboration and a decrease in employee turnover

**Leadership Recognition:** Honored to be selected for Omnicom's exclusive two-year advanced leadership program, a prestigious initiative in collaboration with Harvard Business School. This recognition underscores my exceptional leadership potential and strategic acumen

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## AWARDS AND PUBLICATIONS

American Graphic Design

Graphic Design America 3

Best And Brightest Design Firms

Graphis Design Annual

How International Annual Design

I.d. Design Annual

London International

Print Graphic Design Annual

Communication Arts

Aiga Design Review

**New York Festivals Interactive** 

National Addy Awards

New York Festivals Design

Graphis Interactive

Rebrand 100 Awards

American Design Awards

Rebrand 100

Print Regional Design Annual

Print Design Annual

Graphis Branding Usa

Rockport Logo Savvy

Rockport Packaging Makeovers

#### Wallace Church, New York, NY

Executive Creative Director | January 2012-Jul 2014

Creative Director | Oct 2011-January 2012

Hired by the founders of Wallace Church to lead the creative transformation of the esteemed thirty-five-year-old agency. Revitalized creative culture and reengineered agency services by fostering collaboration across departments

**Cross-functional Management:** Across strategy, design, and verbal established tools and implemented best-in-class creative practices, elevating the agency's creative standards and output

**Revenue Growth:** Introduced innovative strateSgic methodologies and additional services beyond packaging, helping build additional revenue streams

**Design & Brand Leadership:** Led high-profile global brand identity, packaging, and activation projects for renowned clients, including Pepsi, Revlon, Colorsilk, Hillshire, Enfamil, and Rishi Tea, driving brand recognition and market differentiation

#### Lpk, Cincinnati, OH

#### Global Creative Director | Aug 2009-Sep 2011

As an established entrepreneur and award-winning Creative Director of fostering team excellence and client success, entrusted by LPK to lead the monumental task of reimagining P&G's iconic Olay skincare brand

**Global Brand Results:** In partnership with P&G, orchestrated the successful global rebrand of Olay, transcending cultural nuances and aligning the brand identity across seven key markets: Asia Pacific, Europe, Greater China, India, the Middle East, and Africa (IMEA), Latin America and North America

**Global Design Management:** Central to the success of managing twenty-plus creatives spread across the globe was instilling a shared vision and directing a diverse team through strategic alignment and collaborative mastery

Led significant initiatives, including packaging design, brand architecture development, global brand guidelines, and innovative product launches, driving synergy across offices

**Agency Revenue Growth:** In addition to elevated design standards, collaborated with client services to generate over five million dollars in agency billings, resulting in a twenty-plus-percent year-over-year revenue growth, demonstrating an ability to drive business growth through strategic collaboration

#### Bamboo, Minneapolis

#### Founder, Creative Director, Designer | Jul 1999-Aug 2009

Founded and operated award-winning design agency, Bamboo, Internationally recognized for being One of the Best And Brightest Design Firms in the United States by Graphic Design America

**Award Winning:** Successfully attracted renowned brands such as Coca-Cola, Target, Kohl's, Best Buy, General Mills, 3M, Copco, Blue Q, D'Amico & Partners, and Schroeder, securing over fifty awards for client projects, demonstrating a steadfast dedication to exceptional design from an early stage

**Team Mangement:** Led cross-functional teams encompassing designers, sales, and client services to cultivate a collaborative culture and work environment, thereby fostering positivity and productivity

**Design:** In charge of design services such as packaging, brand identity development, structural design, in-store experience, and campaign development

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